## Triumph Business Systems

## **CLIENT PROFILE**

## **ENGINEERING**

## WT Hydraulics

Since 1996, WT Hydraulics has been providing hydraulic engineering services to industry based sectors, here in Western Australia. Specialising in the design, sales, service and repairs of hydraulic components and equipment, WT Hydraulics is a one stop solution to complex hydraulic problems.

WT Hydraulics began as a single branch located in Kalgoorlie, and has since grown to three branch locations in WA. Now operating in Perth, Esperance and Kalgoorlie, WT Hydraulics offers the best in wise technology solutions.

In 2010, WT Hydraulics decided to upgrade their financial software and invest in Triumph ERP. Their existing software lacked the operational capability needed to expand to multiple locations.

"We decided to switch to Triumph because the system would enable growth without having to spend thousands of dollars on a purpose written SAP software system," said Kraige Cooper, Managing Director of WT Hydraulics.

WT Hydraulics uses Triumph software to facilitate the sales and operations of the business. Currently, WT Hydraulics use the base financial modules plus job quoting and costing, multilocation, stock transfer, bill of materials, and purchase requisitions.

"Having the Sales Order Entry module and the Job Costing module, we are able to conduct all our operations through Triumph without setting up work around systems. We use the Multi Location module for stock control, while the General Ledger enable us to keep check on individual branch performance."

"Triumph works well for us as we have been able to link the Triumph database with a document management system which has enabled us to streamline our job procedures to the point where we can give our Hydraulic Technicians a tablet that has all the information on the Triumph raised job with linked pictures, technical documents, report templated and similar jobs. Our technicians now have all this information at their finger tips."

"For the cost of the Triumph system we get the functionality of thousands of dollars of SAP software. For this reason, Triumph is our preferred software system of choice."



"Prior to using Triumph, we had a software system which was suitable for our initial operations but when we expanded to multiple locations we needed a software package that would enable our growth not limit what we could do with it."

Kraige Cooper

– Managing Director



Winners of the 2017 Kalgoorlie Boulder CCI Small Business of the Year Award

www.wthydraulics.com.au Facebook (WT Hydraulics)



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