

Triumph

Business Systems

CLIENT PROFILE

MANUFACTURING

Advantage Air

Advantage Air is an Australian company based in Perth that has been researching, designing and manufacturing air-conditioning systems in Australia, specifically for Australian conditions, since 1990.

The growth of Advantage Air, Australia's leading manufacturer of energy efficient air conditioning control systems to over 100 staff in 6 locations in Australia and South Africa and over the past 10 years, has been supported by Triumph.

Uncommon in this industry Advantage Air continues to manufacture in Australia and its success against cheaper imported products has been driven by innovation and high quality standards in service and new product development.

A substantial investment in Research and Design has resulted in the company being awarded patents, registered designs and design awards.

The 38 user Triumph system in Australia runs under Windows Terminal Services supporting branches in Perth and Brisbane.

Advantage Air have recently set up a 12 user Triumph system for their South Africa operation servicing branches in Johannesburg, Durban and Cape Town.

As well as running modules for Multi Division to consolidate their branches, they also run Bill of Materials, Inventory and Job Costing for the manufacturing and costing processes.

To aid in the efficient processing of Sales Orders the B2B eCommerce module is used to allow agents to place orders and look at Inventory and order statuses over the Internet.



Dave Devoy by their plastics moulding machine in Advantage Air's Bentley factory

Leading air conditioning manufacturer's growth throughout Australia and South Africa has been supported by Triumph for over 10

AdvantageAir

www.advantageair.com.au



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